Playing the Gender Card? Media, Strategy, and

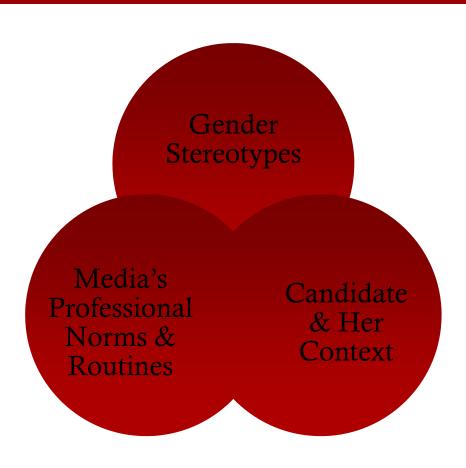
Hillary Clinton's Campaign for the Presidency

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Foundational Variables



Double-Binds for the Female "First"

- **■** Femininity vs. Competence
- **Equality vs. Difference**
- **■** Experience vs. Change Agent
- Independence vs. Dependence

Hypotheses: How the "First" Should Run

- Female "first" will emphasize her experience, credentials, and policy positions
- The "first" will draw upon the "sameness" of her qualifications for office, not her "difference" or historic qualities
- The "first" will appear (particularly in ads) only in formal dress, and without her family

Hypotheses: How the Media Will Cover "the first"

- less coverage than of male opponents
- emphasize candidate appearance and family status over policy positions or record
- more likely to use first name than official title
- narrative of "first," emphasizing candidate novelty and difference
- question candidate viability more frequently than male competitors' viability

Methodology

- Qualitative Analysis Themes and Key Campaign Moments
- Sweeps and Content Analysis:
 - Campaign Speeches
 - **■** Website Analysis
 - Advertisement Analysis
 - Campaign Staff Interviews
 - Media Coverage
 - 17 blogs
 - Newspapers
 - **■** Television stations

Evidence: How She Ran

- Female "first" will emphasize her experience, credentials, and policy positions ✓
- The "first" will draw upon the "sameness" of her qualifications for office, not her "difference" or historic qualities ✓
- The "first" will appear in ads in formal dress, and without her family ✓

Key Moments in the campaign

- **■** The Femininity Interregnum
- **■** The Testosterone Blitzkrieg

Advertisements

- "Presents" ad
 - http://www.youtube.com/watch?v=yzBvQ9EeF3k
- "3:00 a.m." ad
 - http://www.youtube.com/watch?v=N-VFA7L2RcE
- "Kitchen" ad
 - http://www.youtube.com/watch?v=3Ed1eKmh9cI



Exceptions: The Teary Moment & the Gender Card Episode



Evidence: How did the Media Cover Her?

- less coverage than of male opponents *****
- emphasize candidate appearance and family status over policy positions or record ~√?
- more likely to use first name than official title ~
- narrative of "first," emphasizing candidate novelty and difference?
- question candidate viability more frequently than male competitors' viability ✓?

Exhibit A: Prominence

	average mentions of candidate surname per story	average # of paragraphs mentioning the candidate per story	% of stories with mention of candidate in headline/lede
Hillary Clinton	1.93	6.44	47.4
Barack Obama	2.00	6.52	44.3
John McCain	1.20**	3.64**	22.0**

Exhibit B: Tone

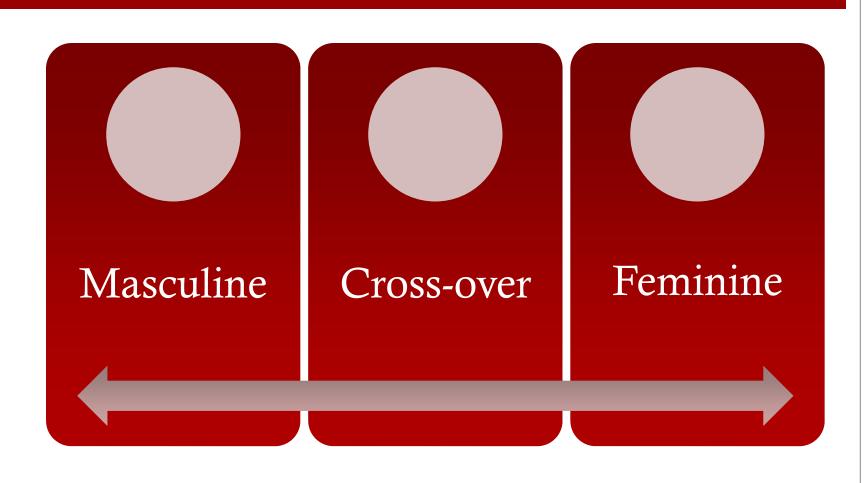
	Average # paragraphs per story with negative comments about candidate
Hillary Clinton	.36
Barack Obama	.22**
John McCain	.18**

Exhibit C: Hysterical Hillary

"[Clinton]...has turned into Sybil. We've had Experienced Hillary, Soft Hillary, Hard Hillary, Misty Hillary, Sarcastic Hillary, Joined-at-the-Hip-to-Bill Hillary, Her-Own-Person-Who-Just-Happens-to-Be-Married-to-a-Former-President Hillary, It's-My-Turn-Hillary, Cuddly Hillary, Let's-Get-Down-in-the-Dirt-and-Fight-Like-Dogs Hillary."

-- NYT Columnist Maureen Dowd

Gender Strategy Theory



So, about Sarah Palin...



"The Real '08 Fight: Clinton v. Palin?"

- A contest between the two contemporary models of womanhood?
 - "The heels are on, the gloves are off." (Palin, 10/5/08)
 - 'There's a place in Hell reserved for women who don't support other women.' (Palin, "quoting" M. Albright)
 - "a Rachael Ray with a 4x4, who can not only make a meal in under 30 minutes but hunt and kill the main course." (NYT, 9/8/08)

Conclusion

"Nobody knew how to run a woman as leader of the free world"

-- Writer Gail Sheehy